Clause in RFP

Sr. No	Clause in RFP	Clarifications/ Changes made
1	**Annexure 02 - Eligibility Criteria** ……..… ……..… **C. Others** …….. …… **2.** One bidder can bid only with one OEM and similarly one OEM can bid only with one bidder but both cannot bid at the same time. ……..… ……..	**Annexure 02 - Eligibility Criteria** ……..…… …….. **C Others** …… …… **2. If OEM is bidding directly he cannot bid with any other bidder at the same time.** …… ……
2	**Annexure 02 - Eligibility Criteria** ……..… ……..…… **D. Experience & Support Infrastructure** **1.** Bidder should have Supplied, Installed and Supported atleast -5- no's of proposed Enterprise Storage & SAN Director Switches in past 3 Years to various Data Centers of Commercial Banks / Financial Institutions / Government / PSU Organizations in India …….. ……..……	**Annexure 02 - Eligibility Criteria** ……..……..… …… **D Experience & Support Infrastructure** **1.** Bidder should have Supplied, Installed and Supported atleast -5- no's of proposed **storage or from same family** Enterprise Storage & SAN Director Switches in past 3 Years to various Data Centers of Commercial Banks / Financial Institutions / Government / PSU Organizations in India …… ……
3	**2. RFP Response terms** …… …… **2.12 RFP Response Submission Details** Bidder should submit their Eligibility Cum Technical and Commercial bids Online i.e.through https://bobtenders.auctiontiger.net. …….. …… Commercial Bid - Annexure 13 (Commercial bid must be sealed and signed by authorized signatory by the bidder and must be submitted through online mode and after encryption by e-signer tool only). ……	**2. RFP Response terms** …… …… **2.13 RFP Response Submission Details** Bidder should submit their Eligibility Cum Technical and Commercial bids Online i.e.through **https://bobtenders.abcprocure.com.** …… …… Commercial Bid - **Annexure 13A** and **Annexure 13B** (Commercial bid must be sealed and signed by authorized signatory by the bidder and must be submitted through online mode and after encryption by e-signer tool only). **Bidder has to submit commercial bids in two separate Encrypted documents as**

	……	**under:** **A. First Encrypted Commercial Bid (Annexure 13A) – Should contain commercials of Enterprise Storage, SAN Director and Mid Range Storage.** **B. Second Encrypted Commercial Bid (Annexure 13B) – Should contain commercials of Blade SAN Switch.** **TCO of commercials for A and B will be evaluated separately and L1 vendor will be decided based on the lowest commercials evaluated as per RFP terms for A and B individually. It is not compulsory for Bidder to bid for both A and B.** …… ……..…….….
4.	**2. RFP Response terms** …… …… **2.14 Commercial Bid** …….. …… The suggested format for submission of Commercial offer is mentioned in Annexure 13. …….. ……	**2. RFP Response terms** …… …… **2.14 Commercial Bid** …… …… The suggested format for submission of Commercial offer is mentioned in **Annexure 13A and Annexure 13B**. …… ……
5.	**4. Evaluation process** …….. …… **4.1 Eligibility cum Technical Bid** …….. …… The technical bids of only those vendors who qualify in the eligibility criteria will be evaluated. The Technical Proposal will be evaluated for technical suitability Annexure 10. The Bank's officials would visit reference sites provided by the Vendor if deemed necessary. …….. ……	**4. Evaluation process** …… …… **4.1 Eligibility cum Technical Bid** …… …… The technical bids of only those vendors who qualify in the eligibility criteria will be evaluated. The Technical Proposal will be evaluated for technical suitability Annexure 10. **Proof of Concept (POC) for Enterprise Storage and backbone SAN Director Switches:** **Bank has the discretion to ask the bidder to demonstrate the Bank's existing setup as a part of POC with the proposed product. The bidder can demonstrate the setup at Bidder/OEM lab or in a customer environment.** **POC will be based on the following**

		conditions: **a) All and any cost associated with demonstrating the POC (including provision of hardware, technical resources, travel cost, boarding cost etc) will be to the account of the vendor and bank will not bear any cost.** **b) Bank reserves its right to extend / shorten the period of POC where needed.** **c) The POC would be done to check whether the quoted model meets the technical specifications as mentioned in Annexure 10. Further POC will verify the compatibility with existing infrastructure of the Bank** **d) Vendors who have failed in the POC will automatically stand disqualified technically.** The Bank's officials would visit reference sites provided by the Vendor if deemed necessary. …… ……
6.	**5. Terms and conditions** …… …… **5.5 Terms of Reference** **5.5.1 Delivery:** All the deliverables should be delivered within 4 weeks from the date of acceptance of purchase order by successful vendor. Vendor will have to pay late delivery charges to Bank of Baroda @ 1% of the delayed product value inclusive of all taxes, duties, levies etc., per week …… ……	**5. Terms and conditions** …… …… **5.5 Terms of Reference** **5.5.1 Delivery:** All the deliverables should be delivered within **6 weeks** from the date of acceptance of purchase order by successful vendor. Vendor will have to pay late delivery charges to Bank of Baroda @ 1% of the delayed product value inclusive of all taxes, duties, levies etc., per week …… ……
7.	**5. Terms and conditions** …… …… **5.5 Terms of Reference** …… …… **5.5.2 Installation:** Installation including unpacking of cartons / boxes, Mounting and Installation of	**5. Terms and conditions** …… …… **5.5 Terms of Reference** …… …… **5.5.2 Installation:** Installation including unpacking of cartons / boxes, Mounting and Installation of Storage /

	Storage / SAN Switches will be the responsibility of Vendor. Vendor will have to install the Storage / SAN Switches and hand it over to Bank for acceptance testing within a maximum of 1 week from the date of receipt of the deliverables at our office and Bank's notification for installation of the Storage / SAN Switches. Vendor will have to pay late installation charges to Bank @ 1% of the product cost for the delayed item per day or part thereof subject to maximum of 5%, for delay in installation, if the delay is caused owing to reasons attributable to Vendor.	SAN Switches will be the responsibility of Vendor. Vendor will have to install the Storage / SAN Switches and hand it over to Bank for acceptance testing within a maximum of **2 weeks** from the date of receipt of the deliverables at our office and Bank's notification for installation of the Storage / SAN Switches. Vendor will have to pay late installation charges to Bank @ 1% of the product cost for the delayed item **per week** or part thereof subject to maximum of 5%, for delay in installation, if the delay is caused owing to reasons attributable to Vendor. ....
8.	**Annexure 01 - Bid - Table of Contents** …… …… **14.** Masked price bid (Please note that the masked price bid should be exact reflection of the commercial bid except that the masked price bid should not contain any financial information) (Annexure 14) .... Commercial Bid (Annexure 13) must be sealed and singed by authorized signatory and must be encrypted through E-signer tool available on the portal https://bobtenders.auctiontiger.net. The Commercial bid submission as part of the RFP response without encryption are liable to be rejected.	**Annexure 01 - Bid - Table of Contents** …… …… **14.** Masked price bid (Please note that the masked price bid should be exact reflection of the commercial bid except that the masked price bid should not contain any financial information) **(Annexure 14A - 14B)** .... **Commercial Bid - Annexure 13A and Annexure 13B (Commercial bid must be sealed and signed by authorized signatory by the bidder and must be submitted through online mode and after encryption by e-signer tool only) available on the portal https://bobtenders.abcprocure.com. Bidder has to submit commercial bids in two separate Encrypted documents as under:** **A. First Encrypted Commercial Bid (Annexure 13A) – Should contain commercials of Enterprise Storage, SAN Director and Mid Range Storage.** **B. Second Encrypted Commercial Bid (Annexure 13B) – Should contain commercials of Blade SAN Switch.** **TCO of commercials for A and B will be**

		evaluated separately and L1 vendor will be decided based on the lowest commercials evaluated as per RFP terms for A and B individually. It is not compulsory for Bidder to bid for both A and B.

Addendum to the following Annexures:

- **Annexure 10B – 10E Technical Specification**
- **Annexure 13A – Commercial Bid Format (Enterprise Storage, SAN Director and Mid Range Storage.)**
- **Annexure 13B – Commercial Bid Format (Blade SAN Switch)**
- **Annexure 14A – Masked Commercial Bid Format (Enterprise Storage, SAN Director and Mid Range Storage)**
- **Annexure 14B – Masked Commercial Bid Format (Blade SAN Switch)**

All other Terms & Conditions are same as per our RFP Reference no. BCC:IT:PROC:109:100 dated 28th November 2017 for Supply, Installation and Maintenance of Enterprise Storage and backbone SAN Director Switches.